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HARVARD

University Planned Giving

Family Conversations



I'm *talking* to you!



It's all good.

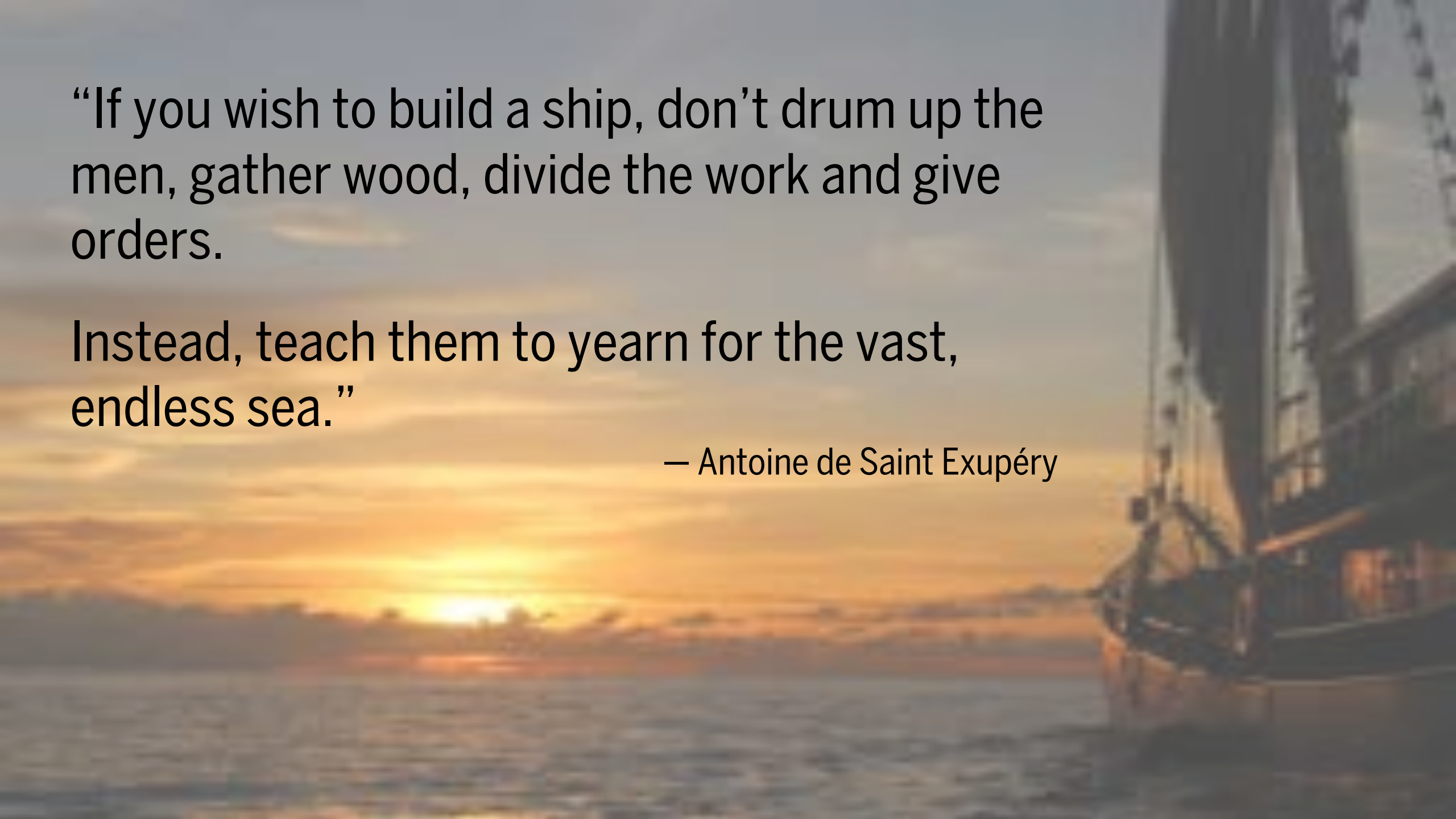
“ Be brave enough to start a conversation that matters. ”

– Margaret Wheatley

Engagement



What? Me, worry?

A large sailing ship is visible on the right side of the image, partially obscured by the text. The ship's mast and rigging are prominent. The background shows a vast ocean under a sunset sky with warm orange and yellow tones. The sun is low on the horizon, creating a soft glow over the water.

“If you wish to build a ship, don’t drum up the men, gather wood, divide the work and give orders.

Instead, teach them to yearn for the vast, endless sea.”

— Antoine de Saint Exupéry

Philanthropy



Three generations from
shirtsleeves to shirtsleeves.

– Andrew Carnegie



Philanthropy helps us to see there's something important beyond ourselves. It helps, in other words, to create empathy and generosity.

- Charlie Collier



Choices



“Before we begin this family meeting, how about we go around and say our names and a little something about ourselves.”



Thank You